



# KIOCL LIMITED

*A Government of India Enterprise*

( Formerly Kudremukh Iron Ore Company Limited )

II BLOCK, KORAMANGALA, BANGALORE - 560034. INDIA

ISO 9001 , 14001 & OHSAS 18001 COMPANY

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## **INVITATION FOR EXPRESSION OF INTEREST**

KIOCL LIMITED (KIOCL), a 100% Export Oriented Unit(EOU), intends to sell about 3.5 million tons of iron ore pellets per annum at the rate of about 300,000 MT per month. KIOCL desires to enhance its customer base and is interested in developing business relationship with companies having good market standing. KIOCL invites expression of interest from buyers of repute having sound marketing and financial strength for empanelment.

The Buyers, who are interested in buying KIOCL's products like Iron Ore Pellets / Pellet Chips / Iron Ore Fines by participating in tender are requested to respond and furnish the information as per the "**Company Profile**" format attached below to facilitate empanelment.

### **SPECIAL CONDITION :**

1. Buyers in export market should be based outside India.
2. Buyers in Domestic Tariff Area should be the Actual End Users.

After empanelment tender enquiries would be sent only to the empanelled buyers in export market, at the discretion of the company.

Interested parties may communicate their interest along with details as per company profile format.

### **General Manager (Commercial)**

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FORMAT FOR  
COMPANY PROFILE

**(To be forwarded in hard copy along with enclosures indicated)**

1. Name of the agency / buying company.
2. Address including fax / e-mail.
3. Details of contact persons & directors indicating their mail id and contact numbers (mobile and land line)
4. Date, place & country of registration. Enclose copy of registration certificate duly certified by notary.
5. Brief write up about the organization giving details of its activities, available resources, production capacity and manufacturing facilities (if applicable) and approximate requirement of pellets.
6. Imports / exports with all the countries for the last three years.  
- Please indicate item wise quantity & value of imports and exports for each year and also indicate the name and address of organizations with whom business transacted
7. Imports / exports with India for the last three years.  
- Please indicate item wise quantity & value of imports and exports for each year and also indicate the name and address of organizations with whom business transacted
8. Details of specific experience in the field of iron ore (concentrate, fines, lumps and pellets) item wise and address of mills / organizations with whom business transacted including domestic sales if any
9. Details of offices / branches of the organization in India and abroad.
10. Details of offices / branches of the company in the country where it proposes to sell the Sellers products
11. Name and address of bankers. Available L/C limit, certificate from bank regarding performance.
12. Copies of the annual reports for the last three years including schedules and certified Auditors Report.

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